

Housing Counseling Foreclosure Prevention

Did you know that **Habitat for Humanity of Lee and Hendry Counties, Inc.** is a non-profit HUD approved **housing counseling agency**? Meaning we provide educational workshops and a full spectrum of housing counseling services.

What is Housing Counseling? Our Housing Counseling program provides counseling to consumers on seeking, financing, maintaining, renting, or owning a home. Our HUD-certified Housing Advisors are experienced, trained professionals, who can provide you with one-on-one housing counseling and guidance to help you make the right choices. The guidance you receive is based on your need, plus, your current and future financial capability.

Homeowners facing foreclosure need to know what options are available to them. The path to foreclosure is determined by state law. However, homeowners are also protected under federal consumer protection laws and may have options for avoiding foreclosure depending upon the mortgage lender.



What is Foreclosure Prevention? Foreclosure prevention counseling can help homeowners understand their state's foreclosure process, identify options for avoiding foreclosure, and provide advice and resources to help them decide on alternatives.



How do you get started? If you need **Foreclosure Prevention** housing counseling, complete the **Foreclosure Prevention Packet** with forms and required documentation listed on **the following pages**. Once we receive your Packet, we can schedule an appointment with one of our HUD-certified housing advisors for your one-on-one counseling session.



Where to submit your Foreclosure Intervention Packet? You can drop off your Foreclosure Prevention Packet at our administrative office at <u>12751 New Brittany Blvd, Suite 100, Fort Myers, FL 33907, during regular business hours (Monday – Friday from 8:00 am - 4:30 pm). Our Intake Coordinator will review it to ensure your packet is complete. You can also mail it to our administrative office.</u>

If you have questions related to the Packet and how to get started with housing counseling, please contact our Housing Counseling Team by calling at 239-652-1675 or by e-mail: HousingCounseling@habitat4humanity.org



Housing Counseling Foreclosure Prevention

Please make sure to submit the following forms included in your Foreclosure Prevention Packet:

- 1. Foreclosure Prevention Counseling Form Fill it out as accurately as possible. This is required for opening your housing counseling file.
- 2. Authorization for the Release of Information Fill it out and sign it. This will authorize us to contact your lender/servicer on your behalf.
- **3. Monthly Household Spending Plan -** Fill it out as accurately as possible. It will be reviewed during the one-on-one counseling session.
- **4. Mortgage Information Form –** Fill it out as accurately as possible. This will help the housing advisor review your mortgage information and options.
- **5. Housing Counseling Disclosure Form -** Please be sure to read it carefully. Then, sign to acknowledge that you have read and understand the form.
- 6. Privacy Statement and Notice Please be sure to read it carefully. Then, sign to acknowledge you have read and understand the form

Use the following <u>checklist</u> to help you collect everything you need before submitting your Foreclosure Prevention Packet (please <u>make copies</u> of all <u>required documents</u>, if applicable).

☐ Copies of Photo IDs (Driver's License)

Please provide a legible copy of your photo ID in color

□ Proof of Income

If employed:

Copies of last four paystubs

If self-employed:

- Copies of most recent tax returns (including 1099 forms and Schedule C)
- Current year-to-date Profit & Loss Statement

Proof of any other source of income (if applicable)

□ Bank Statements

Copies of the last 2 months of bank statements for all bank accounts

□ Latest bills

Homeowners' association, gas, electric, water, garbage, phone, cell phone, internet, cable TV, car loan(s), credit cards, student loans, other loans or bills.

☐ The most recent statement from your lender(s).

- Most recent mortgage statement
- Missing payments (if applicable)
- Most recent letter from the attorney for your lender (if applicable)
- Truth in Lending Disclosure, HUD1 Settlement Statement, Mortgage Note and Riders to the Note.

***Include any other legal documents that pertain to your mortgage. If you have more than one mortgage loan, please bring documentation for all of them.

Note: If you cannot find some of these documents please still come to the appointment. Do your best to gather these documents, it will make your time with an advisor more effective with the proper documentation.



	FOR INTERNAL USE		FORM #1
Date Received:	CM#:	Housing Advisor:	

THIS IS NOT AN APPLICATION FOR THE HABITAT HOMEOWNERSHIP PROGRAM



HOUSING COUNSELING FORECLOSURE PREVENTION Please print clearly and complete the required information as accurate as possible



CLIENT 1		CLIENT 2	
Name:		Name:	
Birth Date (MM/DD/YYYY)	Social Security Number	Birth Date (MM/DD/YYYY)	Social Security Number
Phone:		Phone:	
Email:		Email:	
Address		Address	
City State	Zip Code	City State	Zip Code
Time at current address:		Time at current address:	
	_ '	Race (please select): ☐ White ☐ Black or African American ☐ Native Hawaiian/Other Pacific Islande ☐ American Indian or Alaska Native and ☐ Black or African American and White ☐ American Indian or Alaska Native and	r
Ethnicity (please select "yes" or "no") Hispanic: ☐ Yes ☐ No		Ethnicity (please select "yes" or Hispanic:	
You should select both a "Race" category origin)	and a "yes" or "no" for Hispanic	You should select both a "Race" cate origin)	egory and a "yes" or "no" for Hispanic
Are you a U.S. citizen or a Permanent	Resident?	Are you a U.S. citizen or a Perma	
Marital Status (please select): ☐ Single ☐ Married ☐ Divorced ☐ S	Separated	Marital Status (please select): ☐ Single ☐ Married ☐ Divorced	☐ Separated ☐ Widowed
Gender (please select):	Female	Gender (please select): Male	e 🔲 Female
Disabled (please select)?	Yes No	Disabled (please select)?	☐ Yes ☐ No

EMPLOYMENT HISTORY				
EMPLOYMENT - CLIENT 1	EMPLOYMENT - CLIENT 2			
Current Employer:		Current Employer:		
Title Hire Date (n	nm/dd/yy)	Title Phone:	Hire D	Date (mm/dd/yy)
Address		Address		
City State Zip Code Please select: Part-time # Hours per week: Full-time # Hours per week:		City Please select: Part-time Sull-time	State # Hours per week: # Hours per week:	Zip Code
Pay Rate: \$ Is this amount paid		Pay Rate: \$ Is this amount paid ob, please specify:	☐ Hourly ☐ Weekly ☐ Bi-monthly ☐ Mon	☐ Every 2 weeks
Other Employer:	re a secona je	Other Employer:		
Title Hire Date (n	nm/dd/yy)	Title Phone:	Hire L	Date (mm/dd/yy)
Address		Address		
City State Zip Code		City	State	Zip Code
Please select: Part-time # Hours per week: Hours per week:	- -	Please select: ☐ Part-time ☐ Full-time	# Hours per week:	
Pay Rate: \$ Is this amount paid ☐ Hourly ☐ Weekly ☐ Every 2 weeks ☐ Bi-monthly ☐ Monthly		Pay Rate: \$ Is this amount paid	☐ Hourly ☐ Weekly ☐ Bi-monthly ☐ Mo	Every 2 weeks
HOUSEHOLD INFORMATION Rural Area Status (please select): Household lives in a rural area Household does not live in a rural area Annual Family or Household Income:	☐ Household	nglish Proficiency Stated is Limited English Proficient dis not Limited English Profic		
INCOME			Ī	Please Print Clearly
Type of Income	Мо	CLIENT 1 onthly Amount \$	_	NT 2 Amount \$
Primary Employment				
Other Employment (if applicable)				
Self-employment Income				
Social Security				
Retirement Pension				
Alimony/Child Support				
Public Assistance				
Other Income				

LIABILITIES/DEBT Please Print Clearly

Please list any debts you have, including credit cards, auto loans, student loans, personal loans and child support. Do NOT include rent or utilities.

		CLIENT 1		CLIENT 2
Paid To	Monthly Payment	Current Balance	Monthly Payment \$	Current Balance
1. Auto Loan				
2. Credit Card 1				
3. Credit Card 2				
4. Credit Card 3				
5. Credit Card 4				
6. Student Loan				
7. Personal Loan				
8. Furniture Store				
9. Child Support				
10. Other				
Please use additional sheets if necessary.				
Please answer the following questions:	C	CLIENT 1		CLIENT 2
	Г	Jv □ N-		Yes
Do you make payments on time?	L	Yes No		Yes INO
Are you currently in Chapter 13 bankruptcy?		Yes No		Yes No
Have you had a Chapter 7 bankruptcy?		Yes No		Yes No
If yes, when was it discharged?	_			
Has your lender filed a foreclosure lawsuit against you?		Yes No		Yes No
ASSETS / SAVINGS / INVESTMENTS				Please Print Clearly
Please list the approximate value of the following:	rent balance	in \$		
Curi		CLIENT 1		CLIENT 2
Checking account				
Savings account				
Cash				
CDs				
Securities (stocks, bonds, etc.)				
Retirement accountS (e.g. 401k or IRA)				
Other Liquid Funds				
Are you about to receive additional funds (e.g., tax refunds,	property sale	es, etc.)? (select) If yes, how m		Yes

LIVING EXPENSES (MONUNIY)			
Please complete Spending Plan (Form #3)			
REQUIRED DOCUMENTATION (Please include)			
You are required to submit the documentation listed in the	"Checklist for your One-on-O	ne Counseling Session"	
ADDITIONAL INFORMATION			
Do you want to keep the house?	CLIENT 1 ☐ Yes ☐ No	CLIENT 2	□No
Are you working with a lawyer?	☐ Yes ☐ No	☐ Yes	□No
Have you applied for any funding or help?	☐ Yes ☐ No	☐ Yes	□No
Most convenient time for an individual appointment?	☐ AM ☐ PM	□ АМ	☐ PM
I authorize the Housing Advisors to: (a) pull my/our credit report to review my/our credit for receive Foreclosure Prevention (b) pull my/our credit report and review my/our credit foreclosure (report and review my/our credit foreclosure (if possible). I/We understand that the Housing Advisor provide confide which I will receive a written action plan consisting of receincluding referrals to other agencies as appropriate; I/We understand that a housing advisor may answer quest If I want legal advice, I will be referred for appropriate assi I/We understand that any intentional or negligent represent result in civil liability and/or criminal liability under the province.	it file for informational inquiry pon with my lender in connection with my lender in connection commendations for handling my tions and provide information stance	ourposes; and on with preventing ounseling after y credit and finances, possib but not give legal advice.	
Client 1 - Signature		Date	
Client 2 - Signature		Date	

AUTHORIZATION FOR THE RELEASE OF INFORMATION

Date:	
TO:	_ (mortgage servicer name)
	(mortgage servicer address)
ATTENTION: Loss Mitigation Department	
RE: Account Number:	
Borrower(s):	
Property Address:	
Dear Madam/Sir:	
I/We are working with HABITAT FOR HUMANITY OF LEE AND HENDRY COUN approved housing counseling agency, on a plan to resolve my/our mortgage cauthorize you to release all information concerning my/our account to them	delinquency. I/We hereby
I/We further authorize you to discuss my/our case withany other authorized agent of HABITAT FOR HUMANITY OF LEE AND HENDRY working to help me/us address my/our financial problems and to propose a lewithin your guidelines. At present, I/we request that you fill out the request faccompanies this letter. Please return by fax to Habitat for Humanity at (239) day of, 20	Y COUNTIES. They are oss mitigation plan which is for loan information that
You may release additional information to HABITAT FOR HUMANITY OF LEE A this account in the future without further authorization from me/us.	ND HENDRY COUNTIES for
Thank you for taking the time to handle this request.	
Sincerely yours,	
Client Signature	Date
Co-Client Signature	Date
Property Address:	
Daytime Phone Number	

A good budget is a Spending Plan that includes everything you will spend and stays within your income. If we don't budget, we lose control of our expenses, and can't even figure out where the money went.

Nan	ne:		Dat	e:	
Add	ress:		Pho	ne #:	
E-m	ail:		<u></u>		
			· 		
	Employment			Auto Insurance	
	Overtime			Auto Loan	
	Interest & Dividend			Auto Repairs / Maint	
	Net Rental Income			Gasoline	
	Bonuses			Child Support / Alimony	
e e	Commissions			Credit Card Min Payments	
Income	Social Security			Credit Collections	
드	Child Support			Housing Payment	
	Alimony			Payday Loan	
	Retirement Pension		Fixed Expenses	Personal Loan	
	Unemployment		per	Student Loan	
	Other		E Š	Medical Bills	
	Withholding	()	ixe	Medications	
	Net Income:		"	Savings/Emergency Fund	
				Tax	
				Internet	
Net	Income:			Cable TV	
Tota	al Expenses:			Cell Phone	
Net	Surplus (Deficit):			Electricity	
				Water/Sewer	
Savi	ngs Balance:			Land Line	
	·			Miscellaneous	
:	Stick to your budget and to	rack your expenses		Charity	
	each mon	nth		Dining	
			· "	Food and Groceries	
			nses	Gifts	
			. led	Public Transportation	
	Client 1- Sign	ature	Discretionary Expen	Pet Expenses	
· ·		nar	Child Care		
			etic	Clothing	
	Client 1- Sign	ature	iscr	Fitness Membership	
				Laundry / Cleaning	
				Entertainment	
	Housing Ad	visor		Miscellaneous	
				Total Expenses:	

Homeowner Name(s):	 	
Date:		

Mortgage Info:	First Mortgage / CD	Second Mortgage / CD
Servicing Company Name:		
Account Number:		
Contact Person's Name:		
Contact Person's Phone Number:		
Contact Person's Fax Number:		
Originating Lender:		
Origination Date:		
Origination Amount:		
Monthly payment amount:	\$	\$
Property taxes escrowed?	Yes No \$	Yes No \$
Homeowners ins. escrowed?	Yes No \$	Yes No \$
Forced place insurance?	YesNo	YesNo
Loan type (circle one) Loan Purpose (circle one):	CD / Deferred Lien / FHA Ins. Conv. / Mobile Home Other / Unins Conv / RD / VA Purchase / Purchase Assistance Refinance / Second / HELOC	CD / Deferred Lien / FHA Ins. Conv. / Mobile Home Other / Unins Conv / RD / VA Purchase / Purchase Assistance Refinance / Second / HELOC
Term (in years):		
Interest rate:	%	%
Interest rate (circle one) First reset date:	Fixed / ARM Option ARM / Interest Only	Fixed / ARM Option ARM / Interest
Reset Interval (in months):		
Periodic cap:		
Lifetime cap:		
Balloon amount:		
Balloon date:	\$	\$
Prepayment amount:		
Prepayment, years in effect:		
When did the mortgage company last accept a payment?	/ / / (mm / dd / yy) How much was the payment? \$	much was the payment? \$
Previous defaults?	Yes No	Yes No
Has the homeowner talked to the servicer?	Yes No	Yes No





Habitat for Humanity of Lee and Hendry Counties, Inc. Housing Counseling Program 12751 New Brittany Blvd, Fort Myers, FL 33907 Ph: (239) 652-4663 / Fax: (239) 652-0386



HOUSING COUNSELING PROGRAM DISCLOSURE FORM

NOTE: If you have an impairment, disability, language barrier, or otherwise require an alternative means of completing this form or accessing information about our housing counseling program, please inform our housing counselor program staff so alternative accommodations may be arranged.

Agency Description and Program Purpose: Habitat for Humanity of Lee and Hendry Counties, Inc. is a nonprofit, HUD-approved comprehensive housing counseling agency. We provide education workshops and a full spectrum of housing counseling including pre-purchase, foreclosure prevention and non-delinquency post-purchase counseling. We serve all clients regardless of income, race, color, religion/creed, sex, national origin, age, family status, disability, or sexual orientation/gender identity. We administer our programs in conformity with local, state, and federal anti-discrimination laws, including the federal Fair Housing Act (42 USC 3600, et seq.).

Services Offered

Pre-purchase Counseling – One-on-one homebuyer counseling to clients seeking to achieve homeownership. Assistance is offered in developing an action plan to help homebuyers reach their home buying goal.

Financial Management/Budget Counseling – One-on-one counseling designed to help individuals create and manage a budget, manage household debt, and learn ways to reach financial goals.

Home Improvement and Rehabilitation Counseling – One-on-one counseling designed to assist in developing an action plan to help homeowners reach their home improvement or home rehabilitation goals.

Mortgage Delinquency and Default Resolution Counseling – One-on-one counseling designed to help homeowners get current on their mortgage payments, work out a payment agreement with their lender, or navigate the sale or foreclosure process.

Pre-Purchase Homebuyer Education Workshops – HUD approved 8-hour group workshop on topics that will prepare the homebuyer to make informed home purchase decisions. Topics include homebuyer readiness, managing money, understanding credit, obtaining a mortgage loan, shopping for a home, and protecting your investment.

Financial, Budgeting and Credit Workshops – Group workshops to prepare individuals to make wise financial decisions. Topics include preparing and managing a budget, managing, and reducing debt, tips and tools for managing and saving money and preparing for future expenses.

Non-Delinquency Post-Purchase Homeowner Workshops – Group workshops on topics to prepare homeowners for the opportunities and challenges brought about by buying a new home. Topics include benefits of homeownership, money matters, maintaining your home and community involvement.

Additionally, Habitat for Humanity of Lee and Hendry Counties, Inc. has a homebuyer program, an owner-occupied repair program and a rental program for residents of Lee and Hendry Counties. You are not obligated to participate in this or other Habitat for Humanity programs and services while you are receiving housing counseling from our agency.

As a housing counseling program participant, please affirm your roles and responsibilities along with the following disclosures and initial, sign, and date the form on the following page.

Client and Counselor Roles and Respo	nsibilities in One-on-One Counseling
Counselor's Roles and Responsibilities	Client's Roles and Responsibilities
 Reviewing your housing goal and your finances; which include your income, debts, assets, and credit history. Preparing a Client Action Plan that lists the steps that you and your counselor will take to achieve your housing goal. Preparing a household budget that will help you manage your debt, expenses, and savings. Your counselor is not responsible for achieving your housing goal but will provide guidance and education in support of your goal. Neither your counselor nor Habitat for Humanity's employees, agents, or directors may provide legal advice. 	 Completing the steps assigned to you in your Client Action Plan. Providing accurate information about your income, debts, expenses, credit, and employment. Attending meetings, returning calls, providing requested paperwork in a timely manner. Notifying Habitat for Humanity or your counselor when changing housing goal. Attending educational workshop(s) as recommended. Retaining an attorney if seeking legal advice and/or representation in matters such as foreclosure or bankruptcy protection.

Termination of Service: Failure to work cooperatively with your housing counselor and/or Habitat for Humanity will result in the discontinuation of counseling services. This includes, but is not limited to, missing three consecutive appointments, failure to provide necessary documents for workout resolution, withholding pertinent information pertaining to your case and failure to inform Habitat for Humanity of assistance received from another agency within the last year.

Agency Conduct: No Habitat for Humanity of Lee and Hendry Counties, Inc. employee, officer, director, contractor, volunteer, or agent shall undertake any action that might result in, or create the appearance of, administering counseling operations for personal or private gain, provide preferential treatment for any person or organization, or engage in conduct that will compromise our agency's compliance with federal regulations and our commitment to serving the best interests of our clients.

Agency Relationships: Habitat for Humanity of Lee and Hendry Counties, Inc's Counseling Program has professional affiliations with HUD, The State of Florida, Lee County, Hendry County, The City of Fort Myers, The City of Cape Coral, The City of Bonita Springs, the City of Labelle, Florida Housing Coalition, and banks including SunTrust Bank, Iberia Bank, Florida Community Bank, BB&T, FineMark, EverBank, Regions, Bank of America, and Northern Trust. As a housing counseling program participant, you are not obligated to use the products and services of Habitat for Humanity of Lee and Hendry Counties, Inc., or our industry partners.

Alternative Services, Programs, and Products & Client Freedom of Choice: Habitat for Humanity of Lee and Hendry Counties, Inc. has a homebuyer program. However, you are not obligated to participate in this or other Habitat for Humanity programs and services while you are receiving housing counseling from

our agency. You may consider seeking alternative products and services from entities including the Federal Housing Administration (FHA), Lee County Housing Development Corporation, and USDA for first-time homebuyer loan programs. You are entitled to choose whatever real estate professionals, lenders, and lending products that best meet your needs.

Referrals and Community Resources: You will be provided a community resource list which outlines the county and regional services available to meet a variety of needs, including utilities assistance, emergency shelter, transitional housing, food banks, and legal aid assistance. This list also identifies alternative agencies that provide services, programs, or products identical to those offered by Habitat for Humanity and its exclusive partners and affiliates.

Privacy Policy and Relevant Information: I/we acknowledge that I/we received a copy of the following:

nties, Inc's Privacy Policy	_
heet	
ility: I/we agree Habitat for Hurdirectors are not liable for any claparties or related to my participalseling program, and I hereby related and Hendry Counties, Inc., e given up substantial rights by surance of any nature and intendiatest extent allowed by law. If are the extent necessary to make the emain enforceable to the full extent	aims and causes of ation in Habitat for ease and waive all and its affiliates. I igning it, and have it to be a complete ny provision of this provision valid and
satisfaction and in compliance ndry County, Inc., or one of its parounseling service. You may be requence. Your survey data may be counties, Inc. grantors such as H	rtners, may contact juested to complete onfidentially shared
nd agree to Habitat for Humanity gram Disclosures.	of Lee and
Client Printed Name	Date
Client Printed Name	Date
	directors are not liable for any claparties or related to my participal parties or related to my participal parties, Inc., a given up substantial rights by surance of any nature and intendatest extent allowed by law. If any the extent necessary to make the main enforceable to the full extent satisfaction and in compliance andry County, Inc., or one of its participal parties. You may be requested. Your survey data may be counties, Inc. grantors such as Hand agree to Habitat for Humanity gram Disclosures. Client Printed Name



Habitat for Humanity of Lee and Hendry Counties, Inc. Privacy Statement and Notice

At Habitat for Humanity of Lee and Hendry Counties, Inc., we are committed to keeping your information private. We recognize the importance clients, applicants, partner families, tenants, and homeowners place on the privacy and confidentiality of their information. While new technologies allow us to more efficiently serve our customers, we are committed to maintaining privacy standards that are synonymous with our established and trusted name.

When collecting, storing, and retrieving client, applicant, partner family, tenant, and homeowner data —such as tax returns, pay stubs, credit reports, employment verifications and payment history—internal controls are maintained throughout the process to ensure security and confidentiality.

We collect nonpublic personal information about you from the following sources:

- Information we receive from you on intake forms, applications or other forms;
- Information about your transactions with us, our affiliates, or others;
- Information we receive from a consumer reporting agency;
- Information we receive from you during interviews

We may disclose the following kinds of nonpublic personal information about you:

- Information we receive from you on intake forms, applications or other forms, such as name, address, social security number, income, age, assets, family size, ethnicity, and other information from the intake form/application;
- Information about your transactions with us, our affiliates, or others such as your payment history or amounts due to us;
- Information we receive from a consumer reporting agency such as your credit history;
- Information gathered from interviews with us, such as family size

Habitat for Humanity of Lee and Hendry Counties, Inc., employees and volunteers are subject to a written policy regarding confidentiality and access to applicant data is restricted to staff and volunteers on an as-needed basis. Information is used for lawful business purposes and is never shared with third parties without your consent, except as permitted by law. As permitted by law, we may disclose nonpublic personal information about you to the following types of third parties:

- Financial service providers, such as mortgage servicing agents or banks providing loan funding;
- Nonprofit organizations, public sector agencies or governments

We may also disclose nonpublic information about you to nonaffiliated third parties as permitted by law, in connection with our normal operating practices.

We do not disclose any nonpublic personal information about you to anyone, except as permitted by law. We maintain physical, electronic and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

I acknowledge that I have received a copy of Habitat for Humanity of Lee and Hendry Counties, Inc. Privacy Statement and Notice.

Print Name Print Name	