

Housing Counseling

Step 1

Did you know that **Habitat for Humanity of Lee and Hendry Counties, Inc.** is a non-profit HUD approved **housing counseling agency**? Meaning we provide educational workshops and a full spectrum of housing counseling services.

What is Housing Counseling? Our Housing Counseling program provides counseling to consumers on seeking, financing, maintaining, renting, or owning a home. Our HUD-certified Housing Advisors are experienced, trained professionals, who can provide you with one-on-one housing counseling and guidance to help you make the right choices. The guidance you receive is based on your need, plus, your current and future financial capability.



Are you ready for Homeownership? Through the counseling sessions, the Housing Advisor would be able to identify your needs, calculate your income, review your credit report and financial situation, determine how much you can afford, if you are ready to apply for a mortgage loan and evaluate your options.



What if you are not ready for homeownership now? We are here to help! The Housing Advisor would be able to provide the guidance you need to overcome obstacles, help you establish realistic achievable goals, create an action plan and evaluate your options.



How do you get started? If you need housing counseling on seeking, financing, maintaining, renting, or owning a home, complete the **Intake Packet** with forms and required documentation listed on **the next page**. Once we receive your Intake Packet, we will be able to schedule an appointment with one of our Housing Advisors for your one-on-one counseling session.



Where to submit your Intake Packet? You can drop-off your Intake Packet at the Heritage Heights Welcome Center – 15800 Hagie Dr, Fort Myers, FL 33908 during regular business hours (Monday – Friday from 9:00 am - 3:00 pm). Our Intake Coordinator will review it with you to make sure that your packet is complete. You can also mail it to our office (address below).

If you have questions related to the Intake Packet and how to get started with housing counseling, please contact our Housing Counseling Team by calling at 239-652-1675 or by e-mail: HousingCounseling@habitat4humanity.org



Housing Counseling Intake Packet

This is **NOT** an application for the Habitat Homeownership Program

Please make sure to submit the following forms included in your Intake Packet:



Housing Counseling Intake Form

Fill it out as accurately as possible. This is required for opening your housing counseling file.



Monthly Household Spending Plan

Fill it out as accurately as possible. It will be reviewed during the one-on-one counseling session.



Housing Counseling Disclosure Form

Please be sure to read it carefully. Then, sign to acknowledge you have read and understand the form.



Privacy Statement and Notice

Please be sure to read it carefully. Then, sign to acknowledge you have read and understand the form.

Use the following <u>checklist</u> to help you collect everything you need before submitting your Intake Packet (please make copies of all <u>required documents</u>, if applicable).

- □ \$30 Credit report fee (per individual)
 - Personal check or Money Order, we do not accept cash
 - Soft inquiry, it will not impact your credit score
- ☐ Copies of Photo IDs (Driver's License)
 - Please provide a legible copy of your photo ID in color
- □ Proof of Income

If employed:

- Copies of last 3 months of paystubs
- Copies of two most recent tax returns (including W2 forms)

If self-employed:

- Copies of two most recent tax returns (including 1099 forms and Schedule C)
- Current year-to-date Profit & Loss Statement

Benefits (Social Security, Disability, Retirement), if applicable:

Copy of updated award letter stating the monthly benefit

Alimony/Child Support (if applicable):

- Copy of court order showing amount awarded
- Copy of case history showing amounts disbursed
- If not court ordered, 6 months of payment history
- □ Bank Statements
 - Copies of last 3 months of bank statements for all bank accounts
 - + Other documentation may be requested during the housing counseling process

Note: If we do <u>NOT</u> receive a complete Intake Form along with all the required documentation and credit report fee, we will **NOT** be able to schedule your appointment with a Housing Advisor.



FOR INTERNAL USE				
Date Received:	CM#:	Housing Advisor:		

THIS IS NOT AN APPLICATION FOR THE HABITAT HOMEOWNERSHIP PROGRAM



HOUSING COUNSELING INTAKE FORM



Habitat for Humanity* Lee and Hendry Counties Please print clearly and complete the requirement of the second Hendry Counties Please print clearly and complete the requirement of the second Hendry Counties	red information as accurate as possible		
WHICH OF THE FOLLOWING HOUSING COUNSELING SERVICE	ES ARE YOU INTERESTED IN? (CHECK ALL THAT APPLY)		
Pre-purchase/Homebuying Financial management Discuss a fair ho	using rights violation Rental topics		
Prevent foreclosure Maintain a home Transition from	homelessness		
CLIENT 1	CLIENT 2		
Name:	Name:		
Birth Date (MM/DD/YYYY) Social Security Number	Birth Date (MM/DD/YYYY) Social Security Number		
Phone:	Phone:		
Email:	Email:		
Address	Address		
City State Zip Code	City State Zip Code		
Time at current address:	Time at current address:		
Race (please select):	Race (please select):		
☐ White ☐ Black or African American ☐ American Indian/Alaskan Native	☐ White ☐ Black or African American ☐ American Indian/Alaskan Native		
☐ Native Hawaiian/Other Pacific Islander ☐ Asian ☐ Asian and White	☐ Native Hawaiian/Other Pacific Islander ☐ Asian ☐ Asian and White		
American Indian or Alaska Native and White Other Multiple Race	☐ American Indian or Alaska Native and White ☐ Other Multiple Race		
Black or African American and White	Black or African American and White		
American Indian or Alaska Native and Black or African American	American Indian or Alaska Native and Black or African American		
Ethnicity (please select "yes" or "no"). Hispanic: Yes No	Ethnicity (please select "yes" or "no"). Hispanic:		
You should select both a "Race" category and a "yes" or "no" for Hispanic origin)	You should select both a "Race" category and a "yes" or "no" for Hispanic origin)		
Are you a U.S. citizen or a Permanent Resident?	Are you a U.S. citizen or a Permanent Resident?		
Marital Status (please select): ☐ Single ☐ Married ☐ Divorced ☐ Separated ☐ Widowed	Marital Status (please select): ☐ Single ☐ Married ☐ Divorced ☐ Separated ☐ Widowed		
Gender (please select):	Gender (please select):		
Disabled (please select)?	Handicapped (please select) ?		
Education (please select):	Education (please select):		
☐ Below High School Diploma ☐ High School Diploma or Equivalent	Below High School Diploma High School Diploma or Equivalent		
Two-Year College Bachelors Degree	Two-Year College Bachelors Degree		
Masters Degree Above Masters Degree	Masters Degree Above Masters Degree		

Intake Form ver03 Page 1

List last 2 years of em	bloyment history	
EMPLOYMENT - CLIENT 1	EMPLOYMENT - CLIENT 2	
Current Employer:	Current Employer:	
Title	Title	
Title Hire Date (mm/dd/yy)	Title Hire Date (mm/dd/yy)	
Phone:	Phone:	
Address	Address	
City State Zip Code	City State Zip Code	
Please select:	Please select:	
Part-time # Hours per week:	Part-time # Hours per week:	
Full-time # Hours per week:	Full-time # Hours per week:	
Pay Rate: \$	Pay Rate: \$	
Is this amount paid Hourly Weekly Every 2 weeks	Is this amount paid Hourly Weekly Every 2 week	:S
Bi-monthly Monthly	Bi-monthly Monthly	
If you have a second jo	l b, please specify:	
Other Employer:	Other Employer:	
Title Hire Date (mm/dd/yy)	Title Hire Date (mm/dd/yy)	
Phone:	Phone:	
Address	Address	
, add to the second sec	7.44.000	
City State Zip Code	City State Zip Code	
Please select:	Please select:	
Part-time # Hours per week:	Part-time # Hours per week:	
Full-time # Hours per week:	Full-time # Hours per week:	
Pay Rate: \$	Pay Rate: \$	
Is this amount paid Hourly Weekly Every 2 weeks	Is this amount paid Hourly Weekly Every 2 week	' S
☐ Bi-monthly ☐ Monthly	Bi-monthly Monthly	
If less than 2 years at cu		
Previous Employer:	Previous Employer:	
		_
Title Hire Date to Last working (mm/dd/yy) Date	Title Hire Date _{to} Last work (mm/dd/yy) Date	ing
(mm/dd/yy)	(mm/dd/y	/y)
Phone:	Phone:	
Address	Address	
City State Zip Code	City State Zip Code	
Please select:	Please select:	
Part-time # Hours per week:	Part-time # Hours per week:	
Full-time # Hours per week:	Full-time # Hours per week:	
Pay Rate: \$	Pay Rate: \$	
Was this amount paid Hourly Weekly Every 2 weeks	Was this amount paid Hourly Weekly Every 2 wee	ks
☐ Bi-monthly ☐ Monthly	☐ Bi-monthly ☐ Monthly	

HOUSEHOLD INFORMATION		
Current Housing Arrangement (please select): Rent Homeless Homeowner with mortgage Live	ving with a family member and not paying rent	Homeowner with a mortgage paid off
Rural Area Status (please select): Household lives in a rural area Household does not live in a rural area	Limited English Proficiency Status Household is Limited English Proficient Household is not Limited English Proficien	,
Are you a first Time Buyer (you do not currently own	a home and have not owned a home	e in the past 3 years?
Annual Family or Household Income: \$		
Household Type (please select the most accurate) Female headed single parent household Male headed single Married with children Married without children	? gle parent household Single adult Other, explain:	Two or more unrelated adults
Family/Household Size : How many What ages are they?,,,,,	/ dependents?	
Are there non-dependents who will be living in the home	e?	If yes, list below:
Relationship Age	Relationship	Age
Referred to by (please select all that apply): Print Advertisement Bank Government Realton	or Radio/TV Newspaper Article S	staff/Board Member
If you were referred by a bank, which one?		
If referred by another source not listed above, which one?		
INCOME		Please Print Clearly
Type of Income	CLIENT 1 Monthly Amount \$	CLIENT 2 Monthly Amount \$
Primary Employment		, ,
Other Employment (if applicable)		
Self-employment Income		
Social Security		
Retirement Pension		
Alimony/Child Support		
Public Assistance		
Other Income		
Please answer the following questions:	CLIENT 1	CLIENT 2
Can you document your child support/alimony income?	Yes No	Yes No
If yes, how long will it continue?		
If your child or a family member receives SSI, how many more years will the payments continue?		

Page 3 Intake Form ver03

LIABILITIES/DEBT Please Print Clearly

Please list any debts you have, including credit cards, auto loans, student loans, personal loans and child support.

Do NOT include rent or utilities.

	C	CLIENT 1	C	CLIENT 2
Paid To	Monthly Payment \$	Current Balance	Monthly Payment \$	Current Balance
1. Auto Loan				
2. Credit Card 1				
3. Credit Card 2				
4. Credit Card 3				
5. Credit Card 4				
6. Student Loan				
7. Personal Loan				
8. Furniture Store				
9. Child Support				
10. Other				
Please use additional sheets if necessary.				
Please answer the following questions:				
Do you make payments on time?	_	CLIENT 1 Yes \[\] No	_	CLIENT 2 Yes No
Are you currently in Chapter 13 bankruptcy?		Yes No		Yes No
Have you had a Chapter 7 bankruptcy? If yes, when was it discharged?	_	Yes No		Yes No
Within the past 3 years, have you had a property foreclosed? If yes, specify the date.	_	Yes No		Yes No
ASSETS / SAVINGS / INVESTMENTS Please list the approximate value of the following:				Please Print Clearly
	Current balance in \$ CLIENT 1 CLIENT 2		CLIENT 2	
Checking account				CILINI Z
Savings account				
Cash				
CDs				
Securities (stocks, bonds, etc.)				
Retirement accountS (e.g. 401k or IRA)				
Other Liquid Funds				
Are you about to receive additional funds (e.g., tax refunds, property sales, etc.)? (select) If yes, how much? \$				

Page 4 Intake Form ver03

LIVING EXPENSES (Monthly)

Client 1 - Signature

Client 2 - Signature

Please complete Spending Plan (Attachment #1)

Page 5 Intake Form ver03

Date

Date

Attachment #1

A good budget is a Spending Plan that includes everything you will spend and stays within your income. If we don't budget, we lose control of our expenses, and can't even figure out where the money went.

Nan	Name: Date: Address: Phon		<u> </u>		
Add			Pho	hone #:	
E-m	ail:				
	Employment			Auto Insurance	
	Overtime			Auto Loan	
	Interest & Dividend			Auto Repairs / Maint	
	Net Rental Income			Gasoline	
	Bonuses			Child Support / Alimony	
e e	Commissions			Credit Card Min Payments	
Income	Social Security			Credit Collections	
드	Child Support			Housing Payment	
	Alimony			Payday Loan	
	Retirement Pension		Fixed Expenses	Personal Loan	
	Unemployment		tber	Student Loan	
	Other		Ğ	Medical Bills	
	Withholding	()	ixe	Medications	
	Net Income:		"	Savings/Emergency Fund	
				Tax	
				Internet	
Net	Income:			Cable TV	
Tota	al Expenses:			Cell Phone	
Net	Surplus (Deficit):			Electricity	
	•			Water/Sewer	
Savi	ings Balance:			Land Line	
				Miscellaneous	
	Stick to your budget and to	ack your expenses		Charity	
	each month			Dining	
<u> </u>			'	Food and Groceries	
			ses	Gifts	
Client 1- Signature		per	Public Transportation		
		,	Pet Expenses		
		nar	Child Care		
			etio	Clothing	
Client 1- Signature		Discretionary Expen	Fitness Membership		
			Laundry / Cleaning		
				Entertainment	
Housing Advisor			Miscellaneous		
			Total Expenses:		



Habitat for Humanity of Lee and Hendry Counties, Inc. Housing Counseling Program 1288 N. Tamiami Trail, N. Fort Myers, FL 33903 Ph: (239) 652-4663 / Fax: (239) 652-0386



HOUSING COUNSELING PROGRAM DISCLOSURE FORM

NOTE: If you have an impairment, disability, language barrier, or otherwise require an alternative means of completing this form or accessing information about our housing counseling program, please inform our housing counselor program staff so alternative accommodations may be arranged.

Agency Description and Program Purpose: Habitat for Humanity of Lee and Hendry Counties, Inc. is a nonprofit, HUD-approved comprehensive housing counseling agency. We provide education workshops and a full spectrum of housing counseling including pre-purchase, foreclosure prevention and non-delinquency post-purchase counseling. We serve all clients regardless of income, race, color, religion/creed, sex, national origin, age, family status, disability, or sexual orientation/gender identity. We administer our programs in conformity with local, state, and federal anti-discrimination laws, including the federal Fair Housing Act (42 USC 3600, et seq.).

Services Offered

Pre-purchase Homebuyer Counseling – One-on-one counseling for workshop participants is provided on all topics covered in the workshops and will offer assistance in developing an action plan to help homebuyers reach their home buying goal.

Fair Housing Pre-Purchase Education Workshops – Group workshops on topics to help homebuyers understand Fair Housing, identify discrimination and steps to take if you think you are a victim of housing discrimination. Taught in conjunction with the Predatory Lending Education Workshop.

Predatory Lending Education Workshops – Group workshops on topics to help homebuyers identify predatory lenders and tips to avoid becoming a victim of a predatory lender. Taught in conjunction with the Fair Housing Pre-Purchase Education Workshop.

Pre-Purchase Homebuyer Workshops – HUD approved 8-hour group workshop on topics that will prepare the homebuyer to make informed home purchase decisions. Topics include homebuyer readiness, managing money, understanding credit, obtaining a mortgage loan, shopping for a home, and protecting your investment.

Mortgage Delinquency and Default Resolution Counseling – One-on-one counseling designed to help homeowners get current on their mortgage payments, work out a payment agreement with their lender, or navigate the sale or foreclosure process.

Resolving/Preventing Mortgage Delinquency Workshops – Group workshops on topics to help homeowners avoid becoming delinquent on their mortgage and information on how to resolve delinquent mortgage payments.

Financial Management/Budget Counseling – One-on-one counseling designed to help individuals create and manage a budget, manage household debt, and learn ways to reach financial goals.

Financial, Budgeting and Credit Workshops – Group workshops to prepare individuals to make wise financial decisions. Topics include preparing and managing a budget, managing, and reducing debt, and tips and tools for managing and saving money.

Home Improvement and Rehabilitation Counseling – One-on-one counseling designed to assist in developing an action plan to help homeowners reach their home improvement or home rehabilitation goals.

Post-Purchase Homeowner Workshops – Group workshops on topics to prepare homeowners for the opportunities and challenges brought about by buying a new home. Topics include benefits of homeownership, money matters, maintaining your home and community involvement.

Additionally, Habitat for Humanity of Lee and Hendry Counties, Inc. has homebuyer program, an owner-occupied repair program and a rental program for residents of Lee and Hendry Counties. You are not obligated to participate in this or other Habitat for Humanity programs and services while you are receiving housing counseling from our agency.

As a housing counseling program participant, please affirm your roles and responsibilities along with the following disclosures and initial, sign, and date the form on the following page.

Counselor's Roles and Responsibilities	Client's Roles and Responsibilities
 Reviewing your housing goal and your finances; which include your income, debts, assets, and credit history. Preparing a Client Action Plan that lists the steps that you and your counselor will take to achieve your housing goal. Preparing a household budget that will help you manage your debt, expenses, and savings. Your counselor is not responsible for achieving your housing goal but will provide guidance and education in support of your goal. Neither your counselor nor Habitat for Humanity's employees, agents, or directors may provide legal advice. 	 Completing the steps assigned to you in your Client Action Plan. Providing accurate information about your income, debts, expenses, credit, and employment. Attending meetings, returning calls, providing requested paperwork in a timely manner. Notifying Habitat for Humanity or your counselo when changing housing goal. Attending educational workshop(s) as recommended. Retaining an attorney if seeking legal advice and/or representation in matters such as foreclosure or bankruptcy protection.

Termination of Service: Failure to work cooperatively with your housing counselor and/or Habitat for Humanity will result in the discontinuation of counseling services. This includes, but is not limited to, missing three consecutive appointments, failure to provide necessary documents for workout resolution, withholding pertinent information pertaining to your case and failure to inform Habitat for Humanity of assistance received from another agency within the last year.

Agency Conduct: No Habitat for Humanity of Lee and Hendry Counties, Inc. employee, officer, director, contractor, volunteer, or agent shall undertake any action that might result in, or create the appearance of, administering counseling operations for personal or private gain, provide preferential treatment for any person or organization, or engage in conduct that will compromise our agency's compliance with federal regulations and our commitment to serving the best interests of our clients.

<u>Agency Relationships</u>: Habitat for Humanity of Lee and Hendry Counties, Inc's Counseling Program has professional affiliations with HUD, The State of Florida, Lee County, Hendry County, The City of Fort Myers, The City of Cape Coral, The City of Bonita Springs, the City of Labelle, Florida Housing Coalition, and banks including SunTrust Bank, Iberia

Bank, Florida Community Bank, BB&T, FineMark, EverBank, Regions, Bank of America, and Northern Trust. As a housing counseling program participant, you are not obligated to use the products and services of Habitat for Humanity of Lee and Hendry Counties, Inc., or our industry partners.

Alternative Services, Programs, and Products & Client Freedom of Choice: Habitat for Humanity of Lee and Hendry Counties, Inc. has a homebuyer program. However, you are not obligated to participate in this or other Habitat for Humanity programs and services while you are receiving housing counseling from our agency. You may consider seeking alternative products and services from entities including the Federal Housing Administration (FHA), Lee County Housing Development Corporation, and USDA for first-time homebuyer loan programs. You are entitled to choose whatever real estate professionals, lenders, and lending products that best meet your needs.

<u>Referrals and Community Resources:</u> You will be provided a community resource list which outlines the county and regional services available to meet a variety of needs, including utilities assistance, emergency shelter, transitional housing, food banks, and legal aid assistance. This list also identifies alternative agencies that provide services, programs, or products identical to those offered by Habitat for Humanity and its exclusive partners and affiliates.

<u>Privacy Policy:</u> I/we acknowledge that I/we received a copy of the following:	
Habitat for Humanity of Lee and Hendry Counties, Inc's Privacy Policy	
"Know the Signs of Housing Discrimination" sheet	
"For Your Protection: Get a Home Inspection" sheet	
Errors and Omissions and Disclaimer of Liability: I/we agree Habitat for Humanity of Le	e and Hendry Counties, Inc.,
its employees, agents, and directors are not liable for any claims and causes of action aris	sing from errors or omissions
by such parties or related to my participation in Habitat for Humanity of Lee and Hendr	y Counties, Inc's. counseling
program, and I hereby release and waive all claims of action against Habitat for Humanity	of Lee and Hendry Counties,
Inc., and its affiliates. I have read this document, understand that I have given up substa	intial rights by signing it, and
have signed it freely and without any inducement or assurance of any nature and into	end it to be a complete and
unconditional release of all liability to the greatest extent allowed by law. If any pr	ovision of this document is
unenforceable, it shall be modified to the extent necessary to make the provision valid and	d binding, and the remainder
of this document shall remain enforceable to the full extent allowed by law.	
Quality Assurance: In order to assess client satisfaction and in compliance with grant fu	nding requirements, Habitat
for Humanity of Lee and Hendry County, Inc., or one of its partners, may contact you du	iring or after the completion
of your housing counseling service. You may be requested to complete a survey asking	•
experience. Your survey data may be confidentially shared with Habitat for Humanity of	of Lee and Hendry Counties,
Inc. grantors such as HUD or one of our professional affiliates.	
I/we acknowledge that I/we received, reviewed, and agree to Habitat for Humanity of Inc's Housing Counseling Program Disclosures.	of Lee and Hendry Counties,
Signature Client Printed Name	Date
Signature Client Printed Name	Date



Habitat for Humanity of Lee and Hendry Counties, Inc. Privacy Statement and Notice

At Habitat for Humanity of Lee and Hendry Counties, Inc., we are committed to keeping your information private. We recognize the importance clients, applicants, partner families, tenants, and homeowners place on the privacy and confidentiality of their information. While new technologies allow us to more efficiently serve our customers, we are committed to maintaining privacy standards that are synonymous with our established and trusted name.

When collecting, storing, and retrieving client, applicant, partner family, tenant, and homeowner data —such as tax returns, pay stubs, credit reports, employment verifications and payment history—internal controls are maintained throughout the process to ensure security and confidentiality.

We collect nonpublic personal information about you from the following sources:

- Information we receive from you on intake forms, applications or other forms;
- Information about your transactions with us, our affiliates, or others;
- Information we receive from a consumer reporting agency;
- Information we receive from you during interviews

We may disclose the following kinds of nonpublic personal information about you:

- Information we receive from you on intake forms, applications or other forms, such as name, address, social security number, income, age, assets, family size, ethnicity, and other information from the intake form/application;
- Information about your transactions with us, our affiliates, or others such as your payment history or amounts due to us;
- Information we receive from a consumer reporting agency such as your credit history;
- Information gathered from interviews with us, such as family size

Habitat for Humanity of Lee and Hendry Counties, Inc., employees and volunteers are subject to a written policy regarding confidentiality and access to applicant data is restricted to staff and volunteers on an as-needed basis. Information is used for lawful business purposes and is never shared with third parties without your consent, except as permitted by law. As permitted by law, we may disclose nonpublic personal information about you to the following types of third parties:

- Financial service providers, such as mortgage servicing agents or banks providing loan funding;
- Nonprofit organizations, public sector agencies or governments

We may also disclose nonpublic information about you to nonaffiliated third parties as permitted by law, in connection with our normal operating practices.

We do not disclose any nonpublic personal information about you to anyone, except as permitted by law. We maintain physical, electronic and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

I acknowledge that I have received a copy of Habitat for Humanity of Lee and Hendry Counties, Inc. Privacy Statement and Notice.

Client Signature	Date	Client Signature	Date
Print Name		Print Name	